



Detroit Seating Division

December 2, 2017

Vendor Recommendation – The Safety Source, LLC

Magna Seating Detroit has contracted with The Safety Source, LLC to provide installation and repair service which has allowed our internal maintenance personnel to concentrate on our production equipment. Verde has managed numerous installations for Magna Seating Detroit and has worked around our hectic and ever changing production schedule.

In October of 2014 Magna Seating Detroit contracted The Safety Source, LLC to perform a LED lighting upgrade for our entire building's interior and exterior fixtures. The Safety Source offered a turnkey solution and handled the rebate incentive paper work with DTE Energy assuring we captured the maximum rebate for this project. We secured the rebate which covered 35% of the project costs allowing Magna Seating Detroit to realize an 11 month ROI. We now have LED fixtures that carry a 5 year warranty allowing us to avoid maintenance costs for the next 60 months, coupled with our reduction in electricity which created a monthly savings of \$11,500 per month and the increased quality of light throughout the production areas. We could not be happier with how The Safety Source, LLC performed this project.

We have contracted with The Safety Source to provide pallet racking installation and repair, high bay industrial fan cleaning and parking lot stripping.

I can with all confidence recommend The Safety Source, LLC to provide excellent sales, solutions and service.

Facilities Superintendent
Magna Seating Detroit